

ADEBAYO, GLORY OLADIPO

Badore Ajah, Lagos State.

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CAREER OBJECTIVES:

To engage in the activities of Business consulting, management and operations. To develop advertising strategies to increase customer's interest in products and services. Focus on initiating and directing research effort in an organization, thereby ensuring a good customer relationship and developing rapid growth in an organization.

EDUCATIONAL BACKGROUND:

DATE	INSTITUTION	QUALIFICATION
2023	Mountain Top University, Ogun State	Master of Science in Business Administration - (M.Sc. in view) Focus: General Management
2019	Mountain Top University, Ogun State	Bachelor of Science in Business Administration

- ❖ **UNDERGRADUATE RESEARCH:** The Influence of Motivation on Employee's Performance in Nigerian Banking sector (A Case Study of Zenith Bank in Lagos State).
- ❖ **POSTGRADUATE RESEARCH:** Social Media Marketing and Consumers choice of Telecommunication Services (A Study of MTN Nigeria)

GRADE OF GRADUATION: Second Class Honors - Upper Division (2.1)

PROFESSIONAL CERTIFICATION

DATE	ORGANISATION	CERTIFICATE
2023	Global Leadership Summit (USA)	Certificate of Attendance (Leadership & Management Conference)
2023	Nigerian Communications Commission	Certificate of Participation (Computer and ICT training)
2023	Camp Adventure Africa (CAA)	Certificate of Participation (Active Volunteer)
2019	Institute of Operation, Research and Management Science of Nigeria, (IORMS), Ogun State: The Role of Operations Research in Achieving Sustainable Development	Certificate of Attendance
2018	Google Digital Skills for Africa: The Fundamentals of Digital Marketing	Certified Digital Marketer

WORK EXPERIENCE:

2022- MOUNTAIN TOP UNIVERSITY

ALUMNI RELATIONS /ADMINISTRATIVE OFFICER

- Develop, coordinate and evaluate programs and projects to promote alumni relations and educational programs designed to connect alumni through academic channels such as programs/departments/schools/colleges.
- Plan, coordinate, and attend events, meetings, or other activities, include alumni and volunteer recognition banquets, receptions, homecoming, and reunions, as requested by academic units
- Identify cultivate, and steward alumni and volunteers, helping current volunteer leadership to identify potential new volunteers and future leadership.
- Develop, sustain, and strengthen alumni chapters which focus is on establishing and maintaining connections through academic/degree programs.

2021

BAOBAB MICROFINANCE BANK

PORTFOLIO MANAGER

- Made individuals aware of the various investment tools, packages of BAOBAB
- Designed customized investment solutions for the clients
- Identified Clients, business owners in the state and providing information to them.
- Evaluated client business and advising them on disbursement of loan to them.

2021

ASA'S EVENT AND CONSULT

LOGISTICS MANAGER

- Managed inventory as well as transportation, and other logistics process
- Developed new strategies to streamline processes and reduce cost
- Ensured that quality, quantity, customer satisfaction, and financial commitments are met
- Partnered and communicated with manufacturers, suppliers, and customers
- Managed and developed logistics staff

2021

YOUNG AFRICAN LEADERSHIP INITIATIVE

(YALI NETWORK, NIGERIA)

MEMBER

- Civic participation in my community
- Ensure good educational system for children
- Donate food items to charity foundation
- Improve agricultural activities within my locality

- Educate and advise youths about good leadership, community service and development

2019-2020

N.Y.S.C – COMMUNITY COMPREHENSIVE SECONDARY SCHOOL, FOUR TOWNS, UYO, AKWA IBOM STATE.

BUSINESS STUDIES TEACHER

- Managed up to 100 students at a time to ensure appropriate behavior
- Motivated students to maximize academic performance
- Successfully increased pass rates on standardize testing to 70% for juniors
- Collaborated with colleagues by participating in team meetings, sharing ideas, contributing to team goals and documenting progress toward reaching those goals
- Filed reports and appropriate paper work on students, which included assessing student progress

EXTRA CURRICULUM ACTIVITIES: Cooking, Farming, Photography, Event Planning, Realtor, Protocolling and an active volunteer for Camp Adventure Africa and other organizations.

CORE SKILLS:

- Excellent Communication skills
- Interpersonal skills
- Initiative and problem solving
- Analytical skills
- Organizational skills
- Microsoft office suite
- Project Management skills
- Event Coordination
- Personnel management
- Logistic

AWARDS AND RECONGITIONS:

- Awarded a certificate of Participation in monologue competition award
- Awarded as the First Public Relations Officer of the Student Representative Council (SRC) in Mountain Top University for good leadership.